



Wilton Community Power

April 24, 2023

Welcome

Nick Germaine

Wilton Town Administrator

Emily Manns

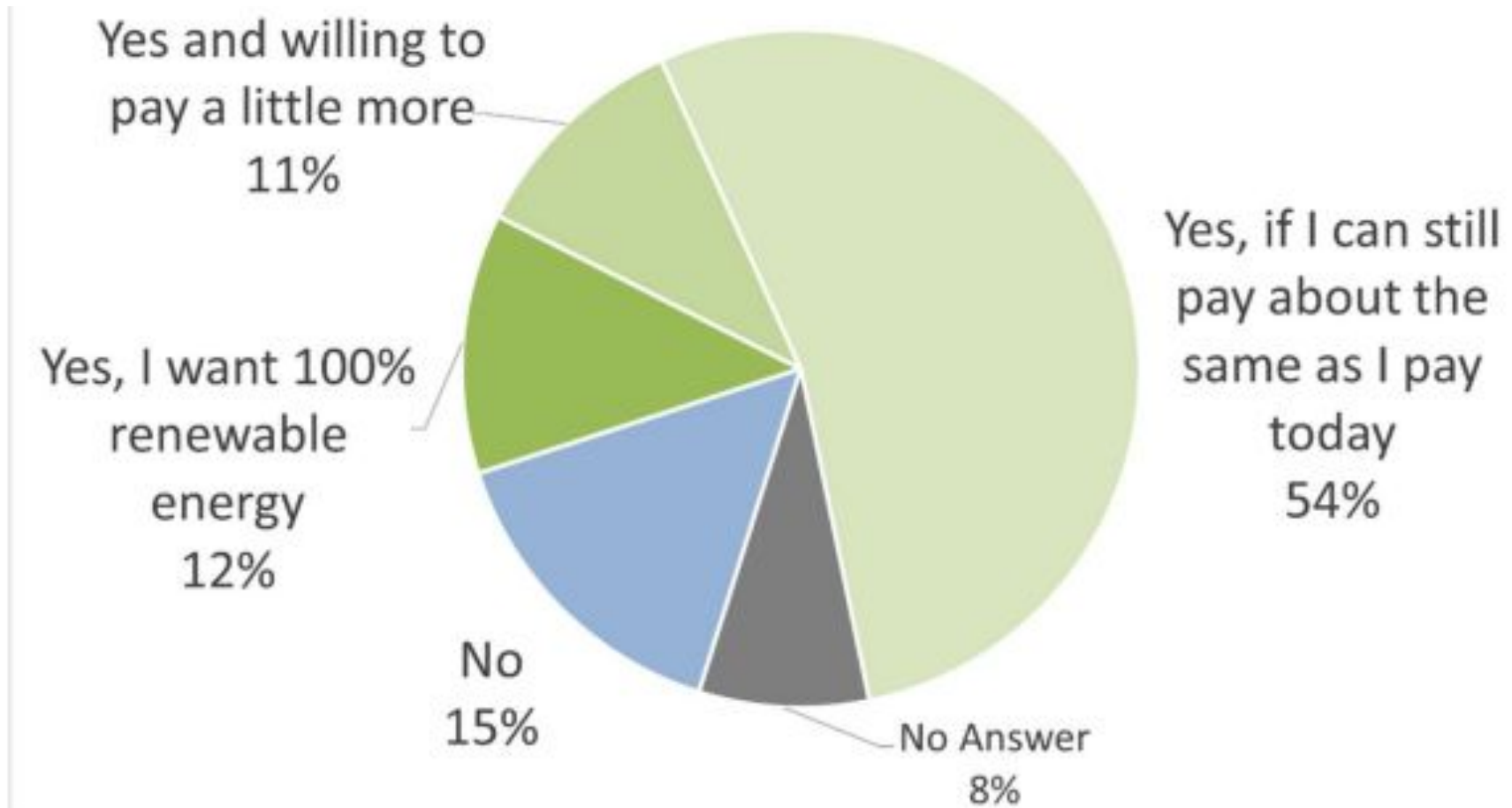
Community Power Consultant
Standard Power Inc.

Purpose

“To take steps to save money and/or to advance sustainability goals for Wilton residents and small businesses as individuals and together as a community.”

Wilton Community Survey - Jan 2022

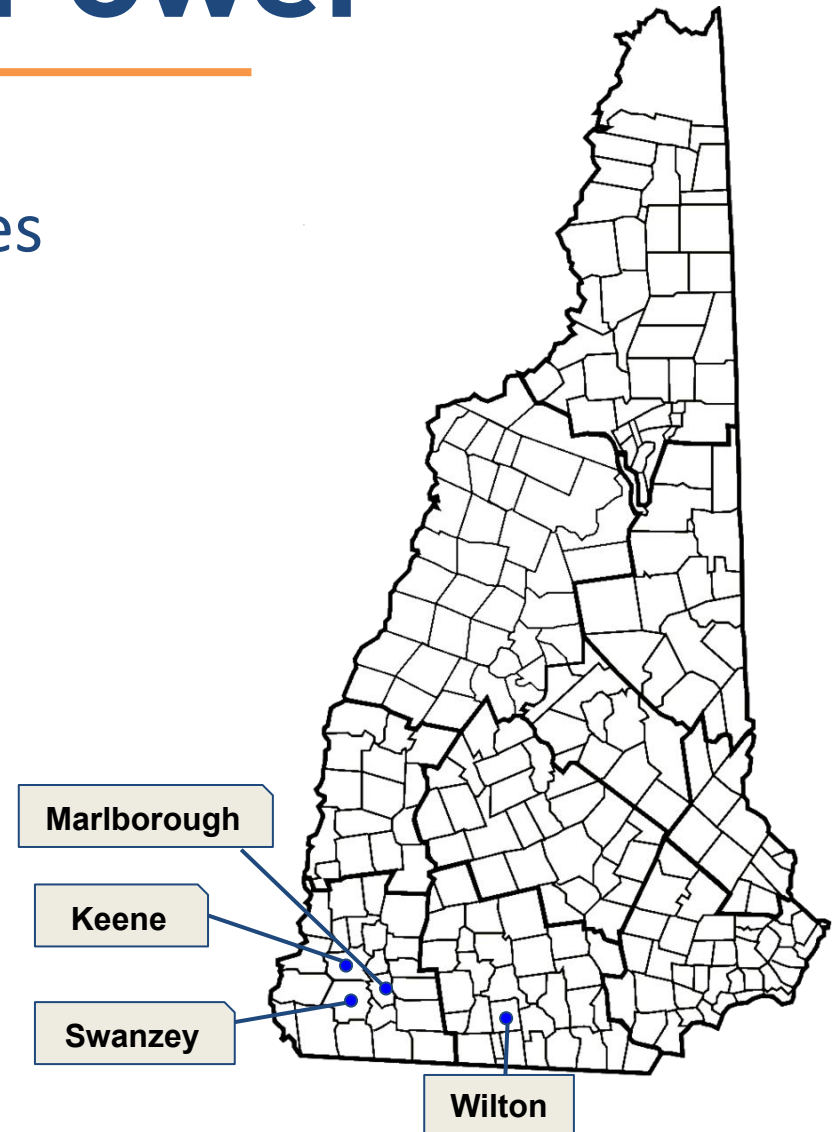
Do you want more renewable energy in our electricity supply?

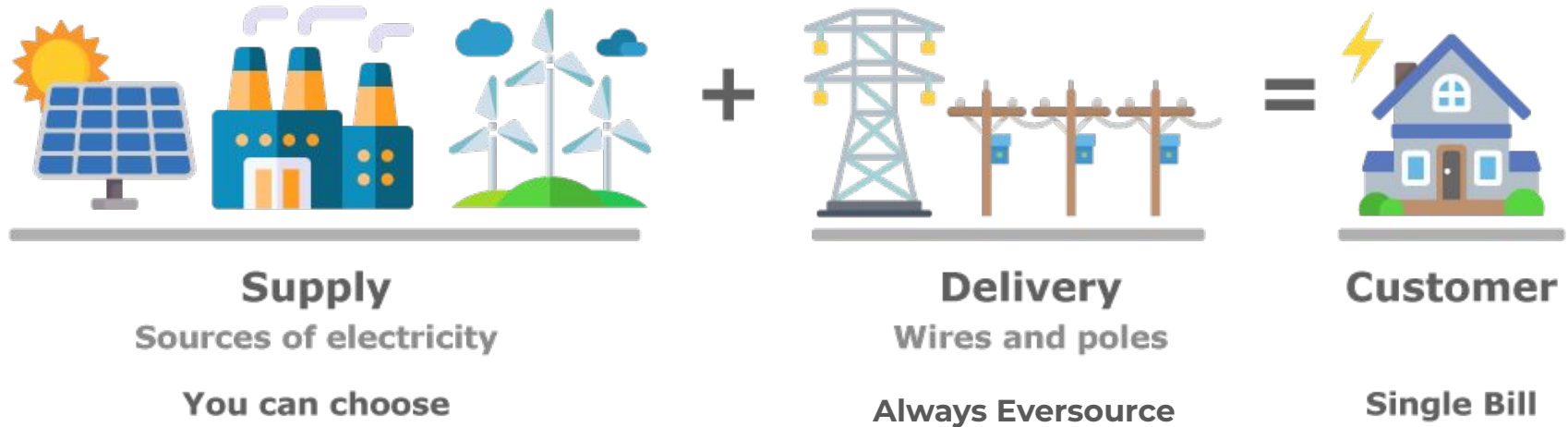


Community Power

Community Power bundles customers within a community together for energy cost savings.

Communities can also purchase together for greater savings.





Choosing a Supplier

Wilton chose Direct Energy as its electricity supplier. Direct Energy will procure electricity for Wilton customers, and offer choices for more local renewable sources than is required under state law.

Customer information letters:

1. Opt-out
2. Opt-in

1. Opt-out letter for customers eligible for automatic enrollment in the program
 - Eligible customers are currently on Eversource utility default service
 - Must reply if you want to opt-out
2. Opt-in letter for customers currently using another electricity supplier
 - May join program
 - Review existing supply contract for early termination penalties

**Existing
utility
services
stay the
same**

If you participate:

- Eversource continues to handle billing, maintenance and emergency services. Eg. same crews respond to power outages
- Electric assistance discount rates and budget billing are unaffected by program participation

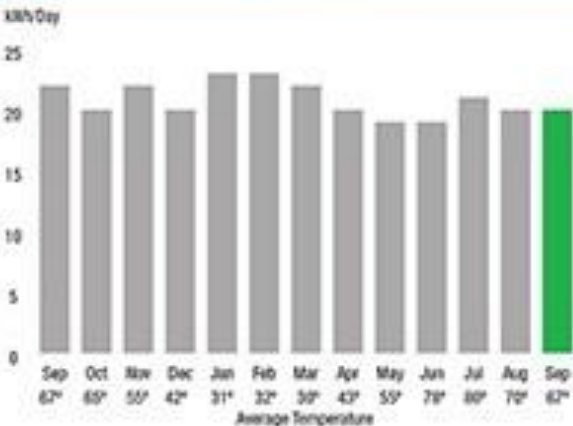
EVERSOURCE

Account Number: 1234 567 8900

Statement Date: 09/30/16

John J Customer
123 Any St
Any Town, NH 00000

Electric Usage History - Kilowatt Hours (kWh)



Electric Usage Summary

This month your

This month you used

Total Amount Due
by 10/28/16

\$121.04

Amount Due On 09/26/16	\$91.48
Last Payment Received On 09/23/16	-\$91.48
Balance Forward	\$0.00
Total Current Charges	\$121.04

Current Charges for Electricity



Your electric supplier is
Any Energy Company
Any Street
Any Town, NH 00000
1-100-000-0000

EVERSOURCE

Account Number: 1234 567 8900

Customer name key: EDMU

John J Customer
123 Any St
Any Town, NH 00000

Service reference: 100000000 Billing Cycle: 01
Service from 09/02/16 - 09/30/16 28 Days
Next read date on or about: Nov 02, 2016

Meter Number	Current Read	Previous Read	Current Usage	Reading Type
1234567	3117	2517	600	Actual

Contact Information

Emergency: 800-662-7764

www.eversource.com

CustomerServiceNH@eversource.com

Pay by Phone: 800-662-7764

Customer Service: 800-662-7764

For information or questions regarding your account, please contact Eversource at the Customer Service number above.

For other consumer questions and unresolved complaints, contact New Hampshire Public Utilities Commission 800-852-3793.

Total Amount Due by 10/28/16

\$121.04

Electric Account Summary

Amount Due On 09/26/16	\$91.48
Last Payment Received On 09/23/16	-\$91.48
Balance Forward	\$0.00
Current Charges/Credits	
Electricity Supply Services	\$65.70
Delivery Services	\$55.01
Other Charges or Credits	\$0.33
Total Current Charges	\$121.04
Total Amount Due	\$121.04

Total Charges for Electricity

Supplier (Any Energy Company)		
Generation Svc Chrg	600 kWh X 0.10950	\$65.70
Subtotal Supply Services		\$65.70

Delivery (Rate R Residential Services)

Customer Charge		\$12.89
kWh Distribution Charge	600 kWh X 0.04207	\$25.24
Transmission Charge	600 kWh X 0.02390	\$14.34
Stranded Cost Recovery Charge	600 kWh X 0.00094	\$0.56
Systems Benefits Charge	600 kWh X 0.003300	\$1.98
Subtotal Delivery Services		\$55.01
Total Cost of Electricity		\$120.71

Other Charges or Credits

Electricity Consumption Tax (Calculated by rate \$0.0055/kWh)	\$0.33
Subtotal Other Charges or Credits	\$0.33
Total Current Charges	\$121.04

Rates and terms

	Eversource Default Service	Wilton Standard	Wilton Basic	Wilton 50%	Wilton 100%
Price					
Residential & Commerical	20.221 ¢/kWh	11.470 ¢/kWh	11.100 ¢/kWh	12.050 ¢/kWh	13.900 ¢/kWh
Industrial (GV)	14.799 ¢/kWh*				
Total Renewable Energy 2023	23%	33%	23%	50%	100%
Duration	Feb 1st to July 31st 2023 *June 2023 - Industrial price changes monthly	June 2023 to December 2025	June 2023 to December 2025	June 2023 to December 2025	June 2023 to December 2025

Stable & Competitive, not “Cheaper”

Savings compared to utility rate can't be guaranteed, but...



Market Timing



Term Length



Buying Power

*Opportunity for
advantageous
pricing compared
to utility*

Remember, you can always opt out without penalty.

Class I Renewables

Voluntary Renewables in this program are sourced from New England, New York and Eastern Canada, supporting the growth of renewable energy projects in our region.



Net Metering

Residential
and small
commercial

- **System built before 2017?** NEM 1.0/Standard customers keep their banked credits and continue to receive full kWh credit for their generation
- **System built after 2017?** NEM 2.0/Alternative customers keep their banked credits but receive only partial dollar credit for their generation (transmission and distribution value only)
- Customers eligible for a cash-out payment cannot do so while in the program
- *See informational handout or contact program for more details*

Why we use an opt-out program

- Critical for RFP Process
- Brings the power of the competitive market to small customers
- Provides high degree of certainty for supplier, reducing the rate impact of mitigating risk

In 2022, the Wilton Select Board permitted automatic enrollment to ensure enough buying power to negotiate better prices for the community.

Opting out Opting in or Choosing an Optional Product

By Mail (Opt-out only)

- Return opt-out card sent with notification letter

By Phone

- Call Supplier Direct Energy's program specific call center at (866) 968-8065

Online

- Complete opt-out form or select product choice at WiltonCommunityPower.com

Our Team's Experience

Our Supplier

Direct Energy

Currently supplier for 12 active aggregation programs in Massachusetts and experienced with incorporating additional renewable energy into the electricity supply.

Our Consultants

Good Energy

Currently has 50 active aggregation program clients in Massachusetts and has secured savings for each over the course of each program.

Standard Power

Standard Power is a NH energy broker and services company serving 70 municipalities and school districts and administering the largest group net metering program in NH with Solar, Hydro, REC integration for multiple communities.

Program Launch

June 2023
meter
read

Outreach:

- Press release March 7
- Ledger-Transcript several articles
- Postcard to eligible customers April 7
- **Notification Letters to all customers April 17**
- Support lines and emails
- In-Person Meeting April 24
- Ads and social media

Website: WiltonCommunityPower.com



Wilton Community Power

Questions?

Website: WiltonCommunityPower.com

Direct Energy Supplier: (866) 968-8065

Emily Manns, Standard Power: e.manns@standardpower.com

Net Metering Help Line: (877) 877-1670 ext 3

Nick Germain, Town Administrator: WiltonTA@wiltonnh.gov,
(603) 654-3299 ext 308